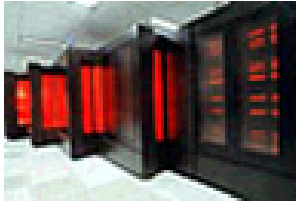
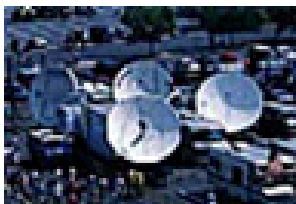




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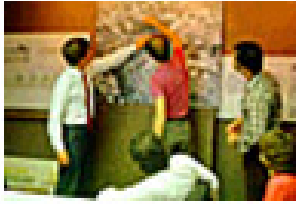
R E L O C A T I O N S E R V I C E S

Hypothetical Case Study

Case 1: Company XYZ Relocation

Company XYZ Makeup:

- ✓ **Averages 100 Employees**
- ✓ **Market Cap of \$50M USD**
- ✓ **Manufactures Goods and/or Services of \$1.5M USD**
- ✓ **Receives Raw Materials via Railroad**
- ✓ **Sends Finished good via Road-based Tractor-Trailer and Ship-Conversion Containers**
- ✓ **4,000 Tons of Manufacturing Equipment**
- ✓ **Average Employee Household is 3 persons**
- ✓ **24 Terabytes of Yearly Internet Bandwidth**
- ✓ **100 Terabytes of Yearly Information Storage**
- ✓ **6 Month Relocation Completion Window**



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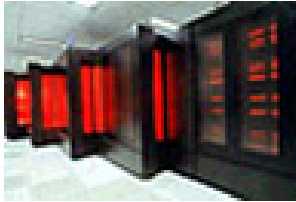
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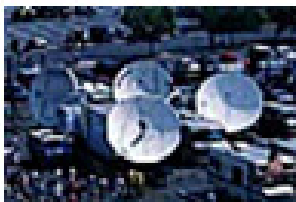
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Relocation Requirements Definition:

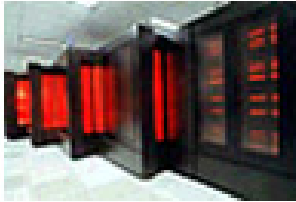
- ✓ **Requirements Definitions and Planning**
- ✓ **Budgeting**
- ✓ **Negotiations**
- ✓ **Translations**
- ✓ **Legal**
- ✓ **Residency**
- ✓ **Customs**
- ✓ **Transportation**
- ✓ **Housing**
- ✓ **Medical**
- ✓ **Orientation**
- ✓ **Transition Mitigation**
- ✓ **Contingency Planning**

Relocation Requirements Ratification:

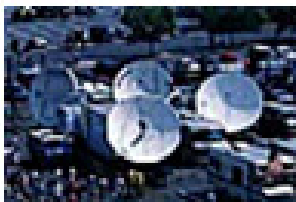
- ✓ **Presentation To Company XYZ Management**
- ✓ **Review**
- ✓ **Enhancements Documented**
- ✓ **Presentation of Revised Requirements**
- ✓ **Revision Ratified by Management**
- ✓ **Fund Development of Relocation Plan**



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Develop Relocation Plan and Budget:

- ✓ **Expand Each Requirement to Definitive Deliverables**
- ✓ **Identify Delivery Agents**
- ✓ **Develop Request for Proposals (RFP) for Each**
- ✓ **Manage RFP Processes**
- ✓ **Integrate RFP Responses Into Deliverable**
- ✓ **Identify and Cost Business Relocations**
- ✓ **Negotiate and Cost Customs**
- ✓ **Negotiate and Cost Transportation**
- ✓ **Negotiate and Cost Housing**
- ✓ **Negotiate and Cost Medical**
- ✓ **Negotiate and Cost Orientation**
- ✓ **Document Plan, Timeline and Budget**
- ✓ **Establish Documented Contingency Planning**

Relocation Plan and Budget Ratification:

- ✓ **Presentation To Company XYZ Management**
- ✓ **Review Plan and Budget Feedback**
- ✓ **Enhancements Documented**
- ✓ **Presentation of Revised Plan**
- ✓ **Management Ratify Delivery Plan and Budget**
- ✓ **Fund Delivery Plan**
- ✓ **Program Manage Execution of Plan**



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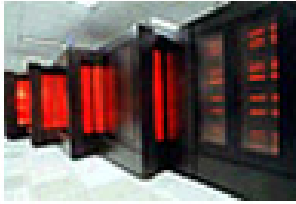
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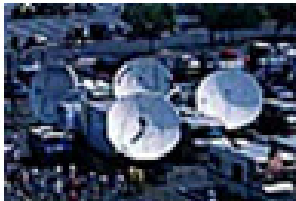
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Relocation Plan Execution Program Management:

- ✓ **Implement Plan and Monitor Progress**
- ✓ **Procurement and Relocation of Business**
- ✓ **Procurement and Relocation of Employees**
- ✓ **Implement Transition Programs**
- ✓ **Quality Control**
- ✓ **Quality Assurance**
- ✓ **Facilitate On-Going Support Programs**



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Evaluate Success Factors:

- ✓ **Identify and Document Issues**
- ✓ **Manage Mitigating Operating Processes**
- ✓ **Document Findings, Information and Education**
- ✓ **Facilitate Live Support Facilities**



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